



**International Union
of Operating Engineers Local 302**

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NEWS RELEASE

For IMMEDIATE Release - Thursday, August 24, 2006

Operating Engineers Tell Suppliers: "Don't Dictate - NEGOTIATE!"

This is the 24th day of the strike against Cadman, Stoneway, Salmon Bay and Glacier Northwest.

Choosing to dictate rather than negotiate, the suppliers, led by Glacier Northwest and Cadman, have crippled the economy of greater King County in a time of unprecedented construction activity. Glacier Northwest and Cadman, in their attempt to starve out eighty-eight Local 302 members employed by the concrete, rock, sand & gravel suppliers, should be seen for what they are: bad corporate citizens.

Unlike Stoneway and Salmon Bay, Glacier and Cadman are foreign-owned subsidiaries and are the Bully Boys of the negotiations. They prefer – as they did throughout the negotiations – to dictate rather than negotiate. They are still at it.

Their latest offer, which was delivered by representatives of these foreign-owned subsidiaries on August 23, is an attempt to punish IUOE Local 302 for standing for its federal rights. The offer cut \$.15 from their 'last, best and final' offer. It incorporated language that severely restricts our federal right to honor the pickets of another craft. The negotiating team did not even take it to the members, this blatant effort to demoralize those fighting for their rights.

Approximately 10,000 Collective Bargaining Agreements in the construction industry throughout the Pacific Northwest contain the language for which Local 302 is standing strong. What makes these bully boys think they are special? We will continue to fight for our federal rights against these foreign-owned conglomerates. This is the United States of America. In this country, we negotiate, not dictate.

**Remember, not one of us is greater than all of us.
STAND TOGETHER.**

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